

## CAPABILITY STATEMENT

### BUSINESS SUMMARY:

North America's leading manufacturer and supplier of Steel railroad ties and Steel turnout tie sets.

Steel ties and Steel turnout tie sets extend other track component life and operate with optimal efficiency under the most adverse conditions. NARSTCO Steel ties and Steel turnout tie sets are installed with less cost, labor and material; and most importantly are proven effective.

### COST SAVINGS:

Lower costs come from reduced material and labor needed for installation; reduced maintenance; resistance to degradation or damage. The long service life of Steel ties improves lifecycle costing for any rail system.

### ENVIRONMENT AND SUSTAINABILITY:

Steel ties: Eliminate any of the potential health risks associated with the handling of wood ties. NARSTCO Steel Ties and Turnout Tie Sets are harmless to the environment. Our steel ties are made from 100% recycled Steel. NARSTCO Steel ties eliminate the need for creosote, spikes, gauging, anchors and tie plates.

### NORTH AMERICAN MANUFACTURING COMPANY:

All NARSTCO Steel Ties and Turnout Tie Sets are manufactured in the United States. Our product is sold primarily in the United States, Canada, and Mexico.

### KEY CUSTOMERS:

Norfolk Southern, CSX, KCS, BNSF, UP, Canadian Pacific Railway, New Orleans Public Belt RR, Dow Chemical, Chevron, McAlester Army Ammunition Depot. (Just to name a few)

### INDUSTRY ASSOCIATIONS:

REMSA- The Railway Engineering-Maintenance Suppliers Association.

IANA- Intermodal Association of North America.

NRC-National Railroad Construction and Maintenance Association,

AREMA-American Railway Engineering and Maintenance-of-Way Association

**NARSTCO**  
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336510 Railroad Rolling Stock  
Manufacturing

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